

**ROI Calculations:**

The following calculations are based on anecdotal evidence with multiple customers across N.America, and are for guidance only.

Bakery ingredient wholesaler butter pricing:

Butter sheets = \$6 usd per kg (as of Feb 2022)

Butter block 25kg (unsalted/specialist) = \$3 usd per kg (as of Feb 2022)

Additional information / considerations:

- Machine operates on air power only, and is easy to operate and maintain.
- This is not skilled labor.
- One member of staff can sheet or cube 60 blocks per hour.
- The machine needs to be set/up, cleaned etc.

Worked example:**Labor:**

Your facility utilizes 100kg of butter per day/500kg per week.

Cubing/sheeting butter = 0.5hr of labor per week actually cubing/sheeting.

Factor in set-up and cleaning time.

We estimate the total labor is 4-5 hours per week.

**Materials:**

The material saving would be 500kg x \$3 usd = \$1500 usd per week.

The machine costs \$20,995 and pays for itself in approx 14-15 weeks.

If you utilized as little as 100kg of butter per week. It would still only take 70 weeks for the machine to pay for itself!

Further considerations:

Soft costs are not included in the above example, only the capex cost of the machine.

Please consider the additional benefits of utilizing the ISCA butter cutter:

- Improved mixing at the bowl with cubed butter.
- Longevity of mixing machine blades with cut butter.
- Less packaging to dispose of using block butter.

**Disclaimer:**

You would need to also consider machine maintenance and depreciation, and the fluctuating cost of butter over time, when calculating ROI.